



T&C DELIVERS 18.19 MILLION BRAND IMPRESSIONS ACROSS PRINT, DIGITAL, AND SOCIAL PLATFORMS, A +18% INCREASE YOY*



DELIVERING MULTI-GENERATIONS

T&C now delivers 2.96MM millennials across platforms our audience is vibrant, growing and highly engaged...

Unique Visitors: 12.44M (+40% YOY)

Median HHI: \$101,956 Female/Male: 73.8%/26.2%

Median Age: 53

Page Views: 18MM (18% YOY)

Average time spent per visitor: 2.1 minutes

Social: 107K new followers YOY for a total social following of 2.96MM (+4% YOY)

Multi-Platform Unduplicated Audience:

10.7 million adults

Affiliate Revenue YTD: \$5.4M (+\$13% YOY)

Top Traffic Sections YTD: Society.

Leisure, Style

ORGANIC SOCIAL MOVEMENT

Our audience understands what it means to identify and associate themselves with the *T&C* brand and be a part of the #verytandc lifestyle.

T&C garnered over 255K+ uses on Instagram from readers tagging their images as #VeryTandC.

DIGITAL OPPORTUNITIES

Sponsored Edit: Surround relevant and timely editorial content with brand messaging to build awareness with our targeted audience. \$75K Step-in

Co-Branded Content: Tell a brand story through the *T&C* editorial lens, increasing awareness and purchase intent with active shoppers. **\$35K Step-in**

Sponsored Social: Tap into *T&C* social audiences' connection for the @townandcountrymag brand with messaging across Facebook, Instagram, Twitter and/or

Pinterest. \$50K Step-in

Targeted and Custom Media: Understand, reach, engage and activate the most specific consumer targets leveraging Hearst First Audience segments developed by Hearst's Data Studio.

- Standard Media: \$10K / month - High-Impact Media: \$25K / month

CROSS-PLATFORM... DELIVERING DESIRABLE CONTENT WHEREVER SHE IS

Stellene Volandes, Marykate Boylan, Klara Glowczewska, April Long, Erik Maza, Olivia Martin, Dania Ortiz and Adam Rathe ALL contribute regularly to on-site content and selling on site!

RELEVANT CONTENT

Search Content: 58% of townandcountrymag.com's site

traffic came from Search (+45% YOY)

Original Content:

townandcountrymag.com publishes an average of 6 new pieces of content on site daily